

## **SPM MANAGED SERVICES & SUPPORT**

Partner with a team of experts that will take you from simply managing your solution to innovating with it!

InnoVyne's SPM Managed Services are designed to support our customers' SPM operations with optimized solutions and increased team productivity. From routine system administration to functional and technical support, we provide expert post-go live services & support for all sales performance management needs. As a trusted partner with Canadian and US operations, we help mitigate common risks and challenges, rapidly increase solution ROI and add lasting value to the organization. Our comprehensive and flexible offering provides the freedom to choose the level of support our customers need, whether it is a few hours of expert advice, long-term committed resources, or something in between.

### THE INNOVYNE **ADVANTAGE**



#### TRANSPARENCY

You are backed by an operations team with a sole focus on your needs and success metrics



#### **COST-EFFECTIVE**

Predictable low-cost support packages designed to enhance existing solutions and teams.



#### **END-TO-END SUPPORT**

We support all your system, solution and process needs, so you can focus on your business goals.



#### **FLEXIBILITY**

Monthly subscription options include expert support from a few hours to committed resources backed by SLAs.



"In our SPM journey, InnoVyne is the first team to think through possibilities when designing the system. In addition to bringing best practices to the table, InnoVyne worked with us to design and implement a solution that considered our future roadmap, business requirements and what-if scenarios. Moreover, the system is now much more powerful in terms of the automation and especially how it handles scenarios. We now have the ability to add new scenarios, something we had been lacking before we met InnoVyne."

- Ingram Micro







## WHY CUSTOMERS PARTNER WITH INNOVYNE

#### I WANT A DEDICATED TEAM FOR DEPLOYMENT AND **SUPPORT**

An experienced services partner with dedicated resources adds peace of mind when managing your operations. Our team becomes acquainted with your personnel, business processes and system needs.

- that work with you in close continual contact.
- negagement manager and project coordinators to drive a proactive and guided engagement with defined processes and governance.
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- Overcome high workloads and time constraints, and rapidly raise team efficiency and productivity by working with our experts as an extension of vour team.

#### **PERFORMANCE TUNING**

Tune the workload and critical processes of the system for a more efficient solution and to reduce the risk of missing critical timelines such as payroll.

#### I AM STUCK AND NEED IMMEDIATE ASSISTANCE

No fuss. Easy onboarding. Quick resolutions. Rely on us to keep your solution moving forward and deal with any unexpected roadblocks, so you can remain focused on moving your business forward.

- Ocertified support professionals with quick response times and fast results
- 3 Benefit from readily available support in case of unforeseen questions or needs
- Oloud-based activity tracking for complete visibility, easy management, and reporting
- 3 Flexible add-on services to assist with specialized skills and complex issues

#### RELEASE MANAGEMENT

Establish a process for continuous minor and major improvements. Maximize end-user satisfaction and system administrator's agility.

#### I WANT TO MAXIMIZE THE RETURN ON MY SPM **INVESTMENT**

Whether you've recently acquired your SPM solution or have upcoming business demands, let us help you define a roadmap and strategy to optimize your solution, increase user-adoption and drive desired success outcomes.

- Trusted consultants with in-depth knowledge of your industry and needs
- Partner with domain and technology advisors to comprehenively address existing needs and proactively plan for possible future business needs
- €Enhance your platform with advanced data-analytics and AI solutions

#### TRANSITION TO CLOUD

Simplify your bridg to-cloud transition. Our streamlined process connects your people systems, and agenda - all aimed at delivering a smooth transition.







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# **SUPPORT PACKAGES**

CATEGORY	COMPONENTS	BASE	ADVANCED	PREMIUM
SPM KNOWLEDGE-BASE  Unlimited access to readily available and comprehensive support resources ranging from simple to advanced SPM topics.	FAQs and User-Guides	х	х	х
	Instructional Videos & SPM Expert Pro-Tips	х	х	x
	Access to InnoVyne's client portal	х	х	x
ON-DEMAND EXPERT SUPPORT  Technical & advisory support as and when required for issue resolution, best practice recommendations & SPM platform management postimplementation.	Ask an Expert	х	х	х
	Configuration Support	ADD-ON	X	X
	Service Level Agreement (SLA)		STANDARD	PRIORITY
	Extended Services		ADD-ON	ADD_ON
PROJECT MANAGEMENT & GOVERNANCE	Activity Planning & Release Management		х	х
Proactive and dynamic management of all your SPM activities. Benefit from a consistent and optimized delivery process tailored to your needs whilst reducing your administrative overhead and associated risks.	Progress & Performance Reports		х	X
SPM NEXT  Expert guidance to help align future SPM plans with long-term business objectives, continually implement best practices & optimize solution performance to achieve desired success outcomes.	Product & Feature Recommendations			х
	Roadmap Planning			Х
	Change Management			X
	Solution Health Check Report			х
	Audit Compliance Report			х